

From: Tim Sanouvang tim.sanouvang@inspiraenterprise.com
Subject: [EXTERNAL] Westlake Firewall Summary
Date: November 1, 2023 at 8:05 AM
To: Wade Carroll wcarroll@westlaketc.gov, Jason Power jpower@westlaketc.gov
Cc: Ashok Kumar Kakani ashok.kakani@inspiraenterprise.com

TS

CAUTION: This email is from an EXTERNAL source.

Wade/Jason – To summarize the work performed by Inspira over the past two weeks, we are happy to share a few key observations.




In our brief analysis of the current firewall usage and the two Fortinet options in support of 'Upgrade to new' vs 'Renew existing' paths, there was a compelling justification shared for the Town of Westlake to consider adopting the path to **Upgrade to new** based on three factors analyzed:

- quoted annual pricing including the option to make annual lease payment in the upgrade to new path
- features differences at the similar price band (within the 75-80K annual cost range)
- security differences among options

I have shared our Inspira summary with Jason and team which includes recommendation and summary in a slide deck. Please let us know if you have any questions.

Thank you!



Tim Sanouvang
Managing Director, Americas
M: +1 8175045720
tim.sanouvang@inspiraenterprise.com
US | INDIA | MEA | ASEAN
  



Disclaimer

This Message and its contents are intended solely for the addressee and is proprietary. Information in this mail is for Inspira Business Usage only. Any Use to other than the addressee is misuse and infringement to Proprietorship of Inspira. If you are not the addressee, please return the mail to the sender. Inspira cannot guarantee that e-mail communications are secure or error-free, as information could be intercepted, corrupted, amended, lost, destroyed, arrive late or incomplete, or contain viruses hence Inspira shall not be held liable for such e-mail communications

2022 www.inspiraenterprise.com

CAUTION: This email is from an EXTERNAL source. DO NOT click links or open attachments without positive sender verification of purpose. Never enter USERNAME, PASSWORD or sensitive information on linked pages from this email.