



SILVERSKY™
Change the Rules of Engagement

Contract Number:

SERVICES ORDER FORM

COVER PAGE

Customer Legal Name:	SilverSky Inc.
Name: Town of Westlake Entity Type: State of Formation:	SilverSky Inc. a Delaware corporation
Customer Address:	SilverSky Address:
Address: City, State, Zip: Westlake Texas, Fax:	3015 Carrington Mill Boulevard Suite 400 Morrisville, NC 27560
Customer Business Contact:	
Name: Phone: Email:	
Customer Billing Contact:	
Name: Phone: Email:	
Notices Attn: Accounts Payable	Notices Attn: Legal Department

This Order is between SilverSky Inc. (“SilverSky” and also referred to as “we”, “us”, or “our”) and the customer named above, on behalf of itself and those of its Affiliates who receive Services (collectively “Customer”, and also collectively referred to as “you” and “your”). For purposes of this Order, “Affiliate” means any entity that a party directly or indirectly controls, is controlled by, or is under common control with, and “control” means the possession, directly or indirectly, of the power to direct or cause the direction of the management or policies of an entity, whether through the ability to exercise voting power, by contract or otherwise.

This Services Order Form consists of this Cover Page and the attached Term and Pricing page. This Order is one component of the Master Services Agreement (MSA) between SilverSky and you. The other components of the MSA are the General Terms and Conditions, and all relevant Service Descriptions (“Services”) as set forth on the SilverSky website (www.silversky.com), and any other ordering documents that may be signed or submitted to SilverSky by Customer and approved by SilverSky. All Services provided under this MSA will be governed by the terms and conditions of this MSA. In the event of a conflict between the General Terms and Conditions and any terms specified in the Service Description, the terms included in the Service Description shall take precedence.

This MSA and all components is effective on the date specified below as the “Effective Date”. By signing and delivering this Services Order Form, you represent and warrant to SilverSky that you have read the terms and conditions set forth at <https://www.silversky.com/terms-conditions/> and agrees to such terms and conditions and to be legally bound thereby.

Town of Westlake:

SilverSky Inc.:

By: _____
(Authorized Signature)

By: _____
(Authorized Signature)

Printed Name: _____

Printed Name:

Title: _____

Title:

Date: _____

“Effective Date”: _____



Contract Number:

TERM AND PRICING:

1. Initial Term:

Commences on the Effective Date and expires on the 12-month anniversary of the Operational Service Date. The “Operational Service Date” means the date all of the Services listed in the fee schedule below are deployed or 45 days from the Effective Date, whichever date is earlier. Deployment projects with activities beyond 45 days are considered complete when 90% of initial assets are ingested into the platform or customer delays communication with our Deployment team for over 10 business days.

2. Fees:

You agree to pay the fees stated below for each Service. SilverSky’s standard billing terms call for annual billing; as such, you will be billed for the first full year of service as of the Operational Service Date and any additional years included within the term of this agreement will be billed at each respective anniversary date of the Operational Service Date. In the event You increase the quantity of services purchased, SilverSky will bill for any incremental fees associated with a change in quantities on a monthly basis, beginning in the month of the quantity change and through the end of the Initial Term. Note: All quantities purchased will be confirmed prior to each renewal data, if applicable.

3. Installation Fees:

Any applicable pre-deployment installation and set-up fees that we invoice prior to the Launch Date must be paid in full before we will deploy the Services.

4. Renewal Term:

The Services listed below will automatically renew for a period equal to the Initial Term listed above with the exception of one-time Consulting Services. Either party may opt out of the renewal if they provide the other party with written notice of the intention not to renew at least 60 days prior to the beginning of the renewal term. The fee schedule hereon, including all related pricing, will remain in place during the Initial Term; all fees and related pricing will be subject to a standard price adjustment of a maximum of 5% or the percentage increase in the CPI for the preceding year as publicly reported as of the renewal date. Note: No later than 120 days prior to your renewal date, SilverSky will request that you complete a self-attestation document to confirm the quantities of services purchased. SilverSky may adjust the quantities within the Rate and Fee schedule based on the results of this self-attestation.

5. Cancellation Fees:

If the Services are terminated prior to the end of the Initial Term or any renewal term, for any reason other than our material breach of the MSA, you will pay us a cancellation fee. The cancellation fee will be equal to 100% of your average monthly invoices for the six months prior to the date of termination multiplied by the number of months remaining in the then current term of The Service. The cancellation fee constitutes liquidated damages and is not a penalty. You acknowledge that, the Service are cancelled prior to the completion of the Initial Term or any renewal term, SilverSky’s damages will be difficult or impossible to ascertain. Your obligation to pay the cancellation fee is in addition to, and not exclusive of, your obligation to pay all fees accrued and unpaid at the time of termination for any reason.

6. Additional Services (if applicable):

You have agreed to purchase additional, complementary services/SKUs (as included in the rate sheet below) and the description of such ancillary services as set forth on the SilverSky website (www.silversky.com). These services are governed by the terms of the MSA.



Contract Number:

Installation, Equipment and One-Time Fees				
<u>Qty</u>	<u>Part Number</u>	<u>Description</u>	<u>Unit Price</u>	<u>Ext Sell</u>
1	S-266-2431	External Pen Testing Tier 1 - Up to 10 IP addresses in scope	\$3,852.00	\$3,852.00
1	S-266-2821	Internal Pen Testing Tier 4 - Up to 3000 IP addresses in scope	\$20,000.00	\$20,000.00
		<i>Sub-Total for Installation, Equipment and One-Time Fees</i>		\$23,852.00

Note: Component Provisioning Commitments: We have not performed an onsite audit of your infrastructure. If different or additional hardware or software is determined during the deployment process to be necessary, we may assess additional charges so long as said charges do not materially alter Customer's obligations under this MSA, in which case prior approval from You will be obtained.

Pricing excludes taxes and is valid until 7/2/2023

Software licenses included in the Services are provided by SilverSky and will be revoked upon expiration or termination of this Services Order.



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Contract Number:

SilverSky Inc.

440 Wheelers Farms Road, Suite 202

Milford, CT 06461

Phone (800) 234-2175

FAX (203) 878-1284

Install Invoice

Date	Invoice #
6/2/2023	

BILL TO:

Town of Westlake
Westlake Texas,

,
Attn: Accounts Payable

*** NOTE: Deployment of Services will begin upon receipt**

SKU	Description	Amount
S-266-2431	External Pen Testing Tier 1 - Up to 10 IP addresses in scope	\$3,852.00
S-266-2821	Internal Pen Testing Tier 4 - Up to 1000 IP addresses in scope	\$20,000.00
	TOTAL	\$23,852.00

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ELEMENTIQ IS A REGISTERED TRADEMARK OF ELEMENTIQ CORPORATION, TX



“We cannot solve our problems using the same logic as when we created them”

-Albert Einstein

INTRODUCTION & OVERVIEW

ITS NOT 'WHAT' WE DO, ITS HOW WE DO IT

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ITSM CHALLENGE
WORK-FLOW MANAGEMENT
SCRAPES

THE MULTI-TECHNOLOGY ITSM CHALLENGE

TRACKING CONTRACTS, ASSETS AS WELL AS FIXED AND VARIABLE TRANSACTIONS AND WORKLOADS IS A BIG JOB. MOST CLIENTS EITHER HAVE NOT CREATED AN INTERNAL TOOL DUE TO THE EXPENSE OF SUCH A PLATFORMS DEVELOPMENT, FOUND A SUITABLE SOLUTION IN THE CURRENT SAAS OPTIONS AVAILABLE TODAY, OR DO NOT HAVE THE TEAM AVAILABLE TO MAINTAIN THE DATA REQUIRED TO SUPPORT SUCH AN EFFORT.

1. TECHNOLOGY & FINANCIAL (TCO) ANALYSIS
2. BID / RFP MANAGEMENT
3. SUPPLIER CONTRACT SUPPORT & TERMS TRACKING
4. MIGRATION / ADOPTION READINESS ASSESSMENTS
5. PROCUREMENT AS A SERVICE
6. PROGRAM / PROJECT MANAGEMENT
7. SERVICE INSTALLATION
8. PROACTIVE MANAGEMENT
9. CENTRALIZED SUPPORT DESK
10. ASSET MANAGEMENT
11. BILL AUDIT & EXPENSE MANAGEMENT
12. SOURCE OF TRUTH & LOGICAL COORELATION

NO MORE SCOTASTIC MGMT
NO MORE SPREASHEETS
NO MORE DISPARATE DATA
NO MORE CONFUSION
NO MORE SUPPRISES
NO MORE UNEEDED COSTS

TRANSACTION MANAGEMENT
LIFECYCLE SUPPORT
DATA COORELATION
DATA ANALYTICS



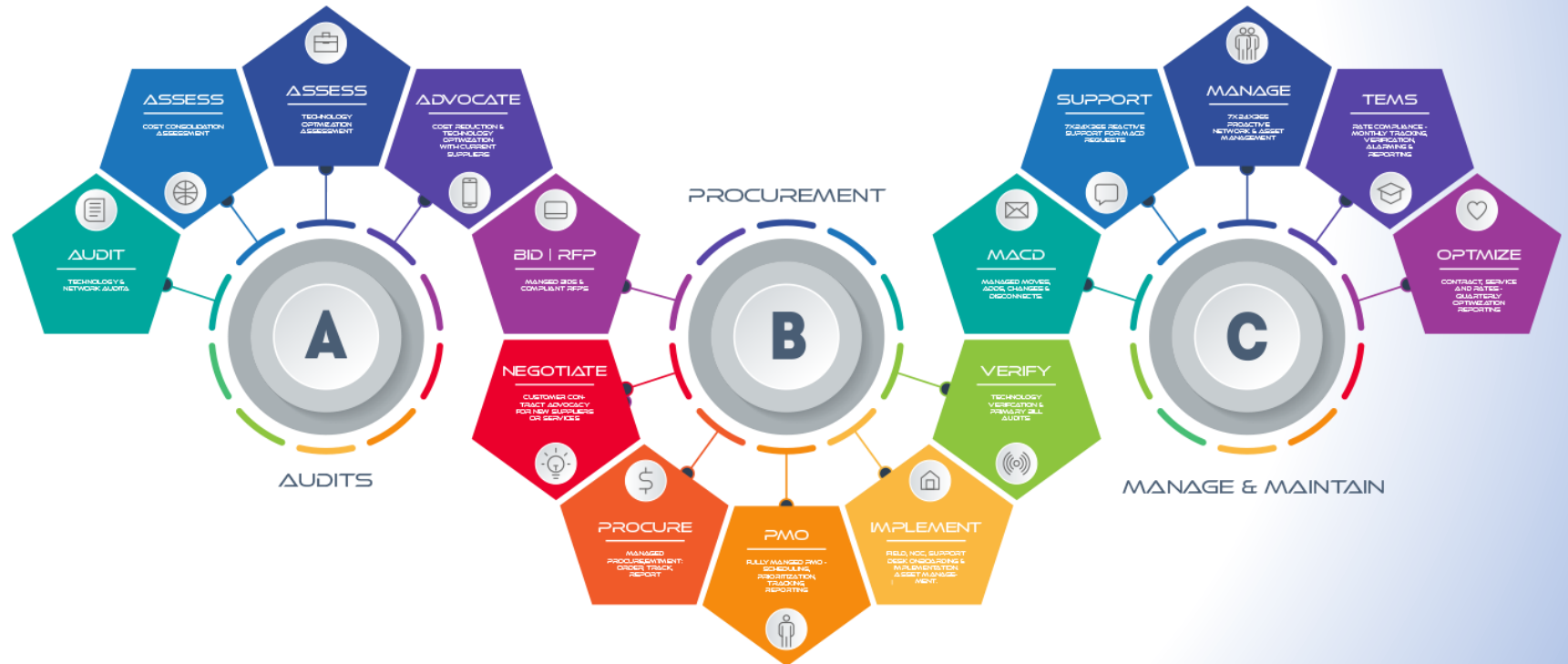
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ITSM CHALLENGE
WORK-FLOW MANAGEMENT
SCRAPES

THE MULTI-TECHNOLOGY ITSM CHALLENGE



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ITSM CHALLENGE
WORK-FLOW MANAGEMENT
SCRAPES

ELEMENTIQ: THE MULTI-TECHNOLOGY ITSM SOLUTION

1. CONNECTING TRANSACTIONS, WORKLOADS & PROCESSES INTO MEANINGFUL DATA
2. PROVIDING A HISTORICAL 'SINGE SOURCE OF TRUTH' THROUGHOUT THE ITSM LIFECYCLE
3. RECORDING FIXED AND VARIABLE DATAPPOINTS FOR MONTH OVER MONTH & HISTROICAL REPORTING
4. CONNECTING INTERNAL AND APPROVED EXTERNAL TEAMS TO ONE DATASET - YOURS



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ITSM CHALLENGE
WORK-FLOW MANAGEMENT
SCRAPES

ELEMENTIQ: THE MULTI-TECHNOLOGY ITSM SOLUTION

1. ENTERPRISE HA CLOUD HOSTED ERP – SINGLE TENENT OPTIONS
2. MULTI-LEVEL, HIERARCTICAL & ALGORITHMICALLY SPATIAL DATA MANAGEMENT
3. SECURE RBAC
4. FLEXIBLE MODULAR DESIGN
5. CRADEL TO GRAVE MANAGEMENT
6. CUSTOMIZABLE TO TENENT WORKFLOW, DOCTRINE, MODUS OPERANDI, MODUS VIVENDI

1. CLIENT PROFILE MANAGEMENT
2. SITE PROFILE MANAGEMENT
3. USER PROFILE MANAGEMENT
4. ASSET MANAGEMENT
5. CONTRACT MANAGEMENT
6. PROJECT MANAGEMENT
7. TICKETING MANAGEMENT
8. FINANCIAL MANAGEMENT
9. ALERTING & REPORTING



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ITSM CHALLENGE
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ELEMENTIQ: THE MULTI-TECHNOLOGY ITSM SOLUTION



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ELEMENTIQ: PROFILES

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TAC TICKETING
SITE PROFILES
ASSET PROFILES
CONTRACTS

The screenshot displays the ELEMENTIQ software interface, which is used for managing ITSM profiles. The interface is divided into several sections:

- Dashboard:** A central table listing various site profiles with columns for Action, Site Name, Customer, IQDN, Customer Site ID, Site Type, Address 1, Address 2, City, State, Postal Code, Time Zone, and Site ID. The table is filtered to show 25 items.
- Profile Details:** A detailed view of a specific site profile, including fields for Brand Name, Customer Site ID, Site Type, Site Status, Site Size, Assigned To, Site Contacts, Site Managers, Site Name, Address 1, City, State, Postal Code, Billing Number, and Phone Number.
- Requirements:** A section detailing various requirements such as ACCESS REQUIREMENTS, PRE-ANNOUNCED, BACKGROUND CHECK, UNION LABOR, N95 FACE MASK, CERTIFICATE OF INSURANCE, BADGED, SECURITY CLEARANCE, OSHA ATTIRE, and COVID19 VAX. Each requirement has a status indicator (Yes/No).
- Customer Assets:** A table showing customer assets with columns for Service Name, Operational Status, Carrier, Circuit Type, Circuit ID, and STN/BAN. It also includes a section for Network Hardware with columns for Service Category, Operational Status, Device Name, Manufacturer, Model Number, and Serial Number.
- Site Assets:** A section showing site assets with columns for Customer, Site, Current Status, Key Word, and Location.



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ITSM CHALLENGE
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ELEMENTIQ: ASSETS

The screenshot displays the ELEMENTIQ Assets dashboard. It features a sidebar with navigation options: Dashboard, Inventories, Customer Assets, Carrier SVC, Network Hardware, SIVUS SAN, Data Center, User Mobility, Software, Voice Service, and Reports. The main content area is divided into three sections: Carrier SVC, Network Hardware, and Voice Services. The Carrier SVC section shows a bar chart with data points for various services like MPLS, DIA, and BROADBAND. The Network Hardware section shows a bar chart for categories like PRODUCTION PRIMARY and PRODUCTION HA. The Voice Services section shows a bar chart for various service types. A detailed view of a Customer Asset is shown, including a profile card with customer information and a table of assets. The table has columns for Action, Operational Status, IQAN, Carrier Name, Customer, Site Selection, Service Category, Circuit Type, BTN / SAN, BTN/SPAN, and Circuit ID. The bottom navigation bar includes options like Profile, Site Assignment, Contractual Assignment, Operational Assignment, Service Disposition, Asset Summary, Technical Information, IP Profiles, Associated Hardware, Operational Support, Financial Election, Network Hardware, Tickets, and Activities.



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ITSM CHALLENGE
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CONTRACTS

ELEMENTIQ: TICKETING

The screenshot displays the 'TAC Requests / Q2TN-SUPR-16482336' page. It features a navigation sidebar on the left with options like Dashboard, TAC Requests, Add New, View All, Search, Kanban, On Site Requests, Knowledge Base, and Reports. The main content area is divided into several sections: Customer Information (SUPERIOR PLUS ENERGY SERVICES), Site Information (Q2TN-SUPR-16482336), Local Contact Information, and User Information. A 'Knowledge Base Items' pop-up window is visible in the foreground, listing various guides such as 'CARRIER TICKETING GUIDES', 'WAN TROUBLESHOOTING GUIDES', and 'LAN TROUBLESHOOTING GUIDES'. A status bar at the top indicates 'There is no pricing set up for this customer'.

This screenshot shows a list of tickets in the 'TAC Requests / Q2TN-SUPR-16482336' view. The list includes columns for Ticket ID, Name, Assignee, Created Date, Status, and Priority. Below the list, a 'General info' pop-up window provides details for a specific ticket, including the Ticket Number, Created By (JORDAN ARDEN), Assigned To, Ticket Created Date, Scheduled Support Date, Support Started, Support Completed, Disposition, Severity, Ticket Status (STANDARD), Escalation Status, and Service Level Metrics (Time to Address, Time to Escalate, Time to Resolve, Aging, and Automated Support Time).



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ELEMENTIQ: CONTRACTS

ITSM CHALLENGE
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SITE PROFILES
ASSET PROFILES
CONTRACTS

The screenshot shows the 'CONTRACTS / proposal' form in ElementIQ. It is divided into several sections: Profile, Contract Terms, Parties, and Authorities. The Profile section includes fields for Customer Name (ASW), Legal Local Contact Name, Address 1, City, State (S), and Country (United States). Contract Terms include Contract Name (proposal1), Supplier Contract Number, Agreement Type (CUSTOMER SCHEDULE A (R)), and Contract Stage (DRAFT). Parties section shows Customer Category (DISTRIBUTION PARTNER) and Curator Company Name. Authorities section lists various roles and their associated users.

The screenshot shows the 'CONTRACTS / dashboard' in ElementIQ. It features a top navigation bar with 'CONTRACTS' and 'PARTIES'. Below this is a summary section with four colored cards: 'ACTIVE CONTRACTS', 'CONTRACTS WITH EXPIRING DATES', 'CONTRACTS WITH EXPIRING DATES', and 'CONTRACTS WITH EXPIRING DATES'. The main area is divided into 'ACTIVE CONTRACTS' and 'CONTRACT STATUS' sections. The 'ACTIVE CONTRACTS' section has a table with columns for Contract Name, IDCTN, Customer Name, Supplier Name, Agreement Type, Agreement Status, Contract Start Date, and Contract End Date. The 'CONTRACT STATUS' section has a bar chart showing the distribution of contracts across different statuses: ACTIVE, EXPIRED, and EXPIRED_LATE. Below the chart is a 'Contracts Expiring' section with a table and filters.



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L I F E C Y C L E T E C H N O L O G Y M A N A G E M E N T

“We cannot solve our
problems using the same
logic as when we created
them”

-Albert Einstein

BUSINESS INTRODUCTION & OVERVIEW

PURPOSE BUILT, MODULAR, LIFECYCLE TECHNOLOGY SUPPORT SOLUTIONS

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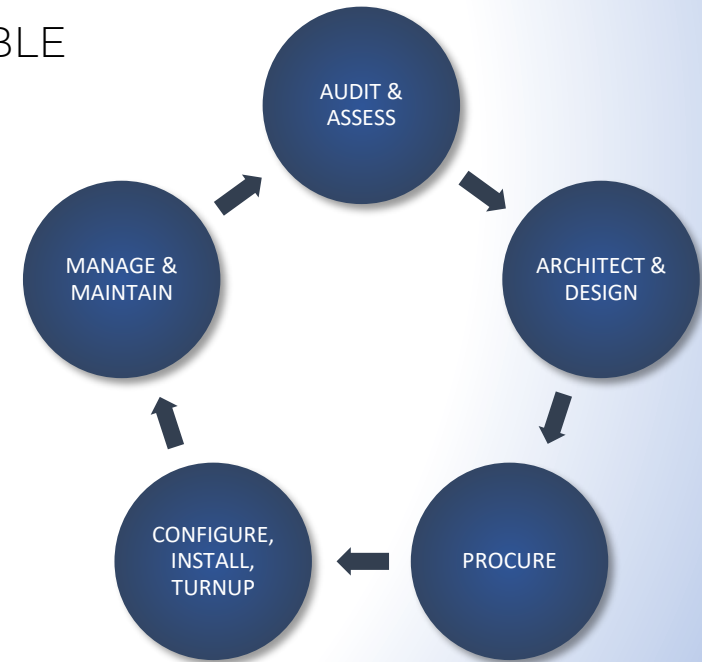
TECHNOLOGY OPTIMIZATION | COST CONSOLIDATION | PROCESS SIMPLIFICATION ®

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PRO SERVICES
ASSESSMENTS
ONSITE SUPPORT
MANAGED SERVICES
BUSINESS SELECT
CENTRALIZED SERVICE DESK
SAMPLE ENGAGEMENTS
WORKFLOW MANAGEMENT

WAN, LAN / WLAN, VOICE, DATA CENTER & CLOUD

ACCURATE, EFFECTIVE, REPEATABLE, SCALABLE

1. AUDIT & ASSESS
2. ARCHITECT & DESIGN
3. PROCURE
4. CONFIGURE, INSTALL, TURNUP
5. MANAGE & MAINTAIN



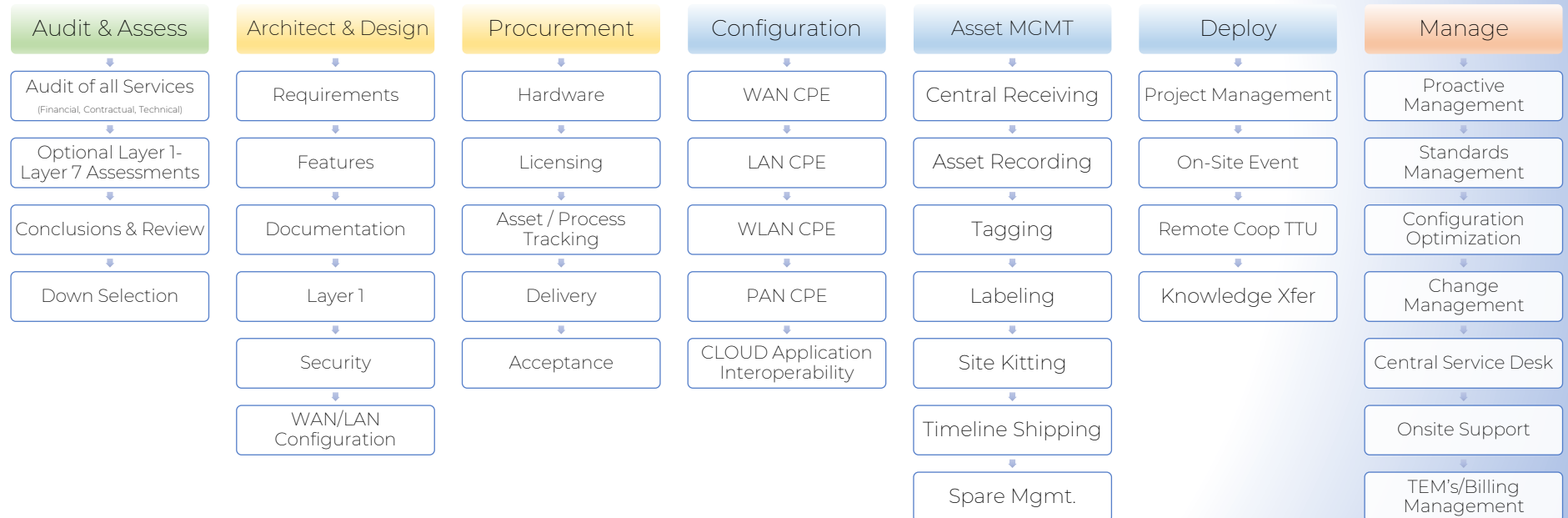
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LIFECYCLE TECHNOLOGY MANAGEMENT

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WAN, LAN / WLAN, VOICE, DATA CENTER & CLOUD

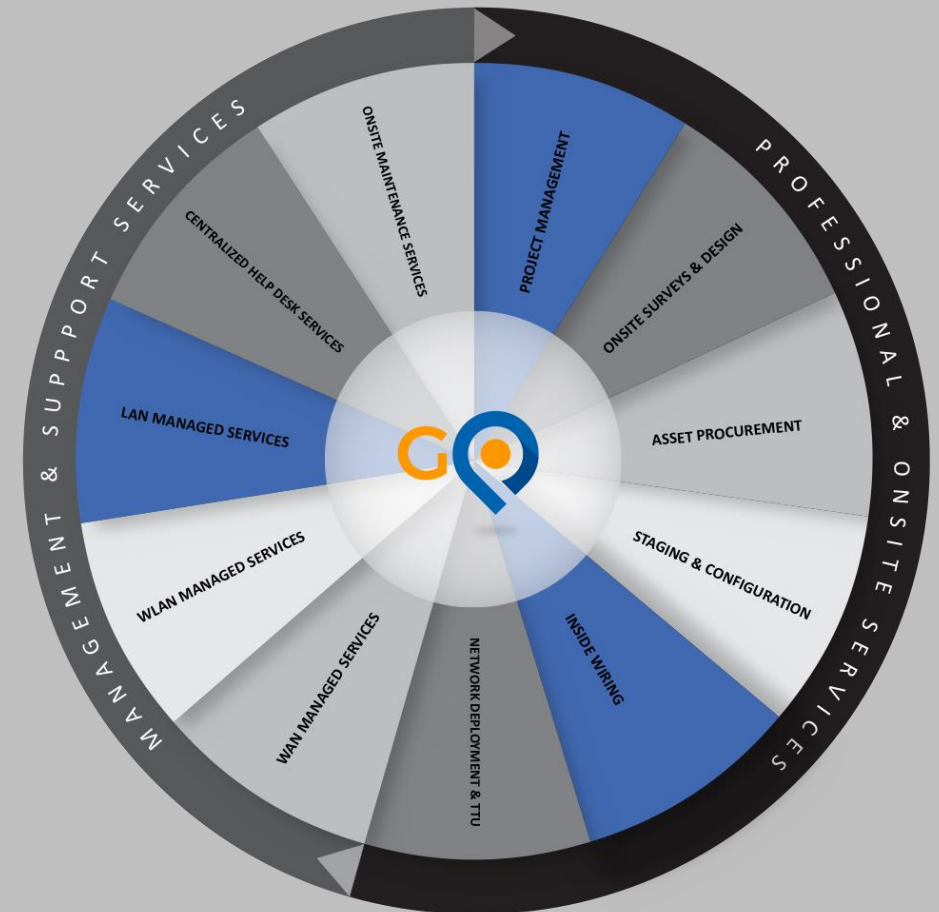
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SUPPORT PORTFOLIO OVERVIEW

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1. Project Management
2. Network Engineering
3. Remote & Onsite Assessments
4. Structured Cabling
5. Technology Deployment Projects
6. Proactive Network Managed Services
7. Business Select: Managed Hardware
8. Centralized Service Desk
9. SLA Onsite Maintenance Support
10. Asset Management
11. Technology Expense Management
12. Technology Advisory Support



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LIFECYCLE TECHNOLOGY MANAGEMENT

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SUPPORT PORTFOLIO OVERVIEW

1. Tiered 24x7x365 WAN Managed Services
2. Tiered 24x7x365 LAN Managed Services
3. BUSINESS SELECT Managed OPEX Hardware Solutions (SD WAN, WAN, LAN)
4. Centralized Help Desk Services
5. Onsite And Remote Maintenance Support
6. Asset & Sparing Management

Managed Services & Centralized Help Desk

1. Program, Project Management
2. Site, Network Assessments, Design, Optimization
3. CPE Procurement (As Needed), Asset Management
4. Engineering, Staging & Configuration, Centralized Asset Delivery
5. Inside Wiring, Network Deployment, Testing & Turn Up Support

Pro Services & Onsite Services

Firewalls
 Routers
 Switches
 SD WAN (ECESSA)
 Load Balancers

 Wireless Controllers
 Access Points

 Cloud Voice
 Physical Servers
 Virtual Servers
 Storage / SAN
 Point of Sale
 ...and more

WAN

WLAN

LAN

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PROFESSIONAL SERVICES

1. PROGRAM & PROJECT MANAGEMENT
2. ASSET PROCUREMENT & SPARING MANAGEMENT
3. KITTING & INVENTORY CONTROL
4. THIRD PARTY SUPPORT COMPLIANCE
5. NETWORK ENGINEERING & CONFIGURATION OPTMIZATION
6. STAGING & CONFIGURATION
7. ASSET MANAGEMENT
8. TECHNOLOGY ADVISORY SUPPORT

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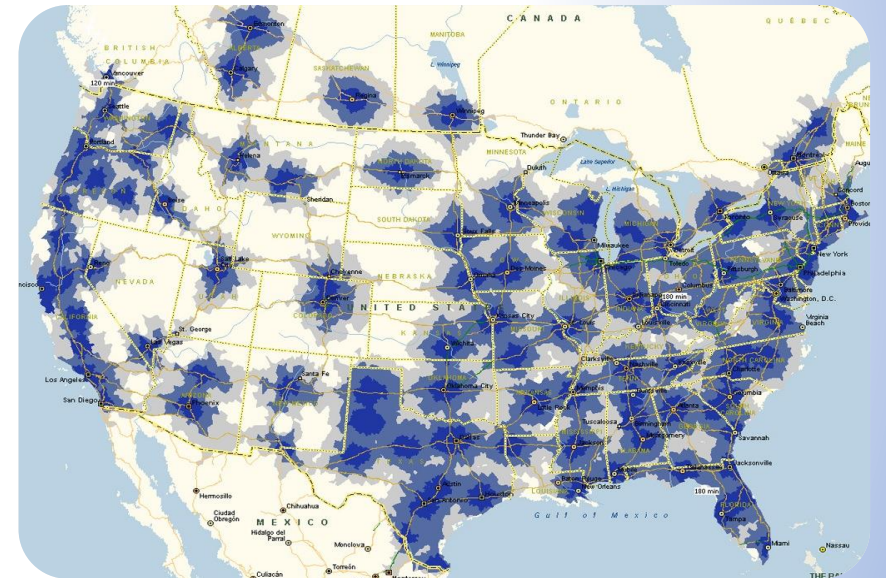
SURVEYS & ASSESSMENTS

1. NETWORK OPTIMIZATION
2. NETWORK REFRESH PREDECESSOR / PRIORITIZATION
3. HOSTED VOICE READINESS
4. INDOOR / OUTDOOR WLAN OPTIMIZATION
5. WAN/LAN/WLAN NETWORK ASSESSMENTS
6. WLAN REMOTE PLANS / ONSITE SURVEYS
7. NETWORK CAPACITY / LAYER 7 OPTIMIZATION ASSESSMENTS
8. SERVERS & SAN
9. SOFTWARE COMPLIANCE
10. OS STANDARDIZATION
11. NETWORK STANDARDIZATION

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ONSITE SUPPORT SERVICES

1. INSIDE WIRING
2. TECHNOLOGY PROJECTS
3. GENERAL ONSITE T&M SUPPORT
4. SLA ONSITE SUPPORT SERVICES
5. TIERED SUPPORT
 - a. INSIDE WIRING
 - b. FIBER WIRING
 - c. NETWORK SMART HANDS
 - d. NETWORK ENGINEER 1
 - e. NETWORK ENGINEER 2
 - f. WLAN ENGINEER
 - g. VERTICAL SPECIALISTS (VOICE, SECURITY, SERVER/SAN ETC)



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REMOTE MANAGED SERVICES

1. 7X24X365 US BASED NOC & TAC
2. MULTI-VENDOR / MULTI TECHNOLOGY EXPERIENCED
3. WAN – CARRIER CIRCUITS, SD WAN, ROUTERS, FIREWALLS
4. LAN – SWITCHES, DESKTOPS, PHYSICAL AND VIRTUAL SERVERS, SAN
5. WLAN – CONTROLLERS, ACCESS POINTS, ON-PREMISE, CLOUD
6. CLOUD – AMAZON, AZURE, FLEXENTIAL
7. MICROSOFT 365 ADMINISTRATION / MACD

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LIFECYCLE TECHNOLOGY MANAGEMENT

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REMOTE MANAGED SERVICES: 5 Levels of Support

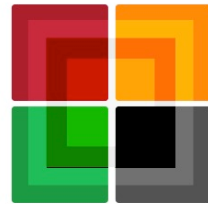
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GlobalOnsite <small>PRO BUSINESS SELECT ANALYSIS REPORT</small>				
Business Basic Monitoring	Silver Incident Resolution	Gold Maintenance/Patching	Platinum Change Management	Diamond Architecture
PING ONLY UP/DOWN PING ONLY CARRIER TICKETING HARDWARE UP/DOWN TRIAGE TICKETING OPTIONAL ONSITE TRUCKROLL DEVICE AVAILABILITY REPORT INCIDENT REPORTING	READ ONLY SNMP TRAPS CARRIER TICKETING HARDWARE TROUBLESHOOTING TICKETING OPTIONAL ONSITE TRUCKROLL UPTIME SLA REPORTING SYS LOGGING 3 STANDARD REPORTS INCIDENT MANAGEMENT	READ / WRITE SNMP TRAPS CARRIER TICKETING HARDWARE TROUBLESHOOTING TICKETING OPTIONAL ONSITE TRUCKROLL UPTIME SLA REPORTING SYS LOGGING 3 STANDARD REPORTS INCIDENT MANAGEMENT QoS MANAGEMENT CONFIGURATION MANAGEMENT	READ / WRITE SNMP TRAPS CARRIER TICKETING HARDWARE TROUBLESHOOTING TICKETING OPTIONAL ONSITE TRUCKROLL UPTIME SLA REPORTING SYS LOGGING 5 STANDARD REPORTS INCIDENT MANAGEMENT QoS MANAGEMENT CONFIGURATION MANAGEMENT CHANGE MANAGEMENT NETFLOW	READ / WRITE SNMP TRAPS CARRIER TICKETING HARDWARE TROUBLESHOOTING TICKETING ONSITE TRUCKROLL SLA UPTIME SLA REPORTING SYS LOGGING CUSTOM REPORTING INCIDENT MANAGEMENT QoS MANAGEMENT CONFIGURATION MANAGEMENT CHANGE MANAGEMENT NETFLOW CUSTOM REPORTING CUSTOM OID VOIP MANAGEMENT
PING 5 min intervals	syslogging 5 SNMP Traps VPN QoS CONSULTING NTP	syslogging 10 SNMP Traps VPN QoS Management NTP config backup config management	syslogging 15 SNMP Traps VPN QoS Management NTP config backup config management Security/ACL management DHCP Server ZBFW NAT	syslogging UP TO 20 SNMP Traps VPN QoS Management NTP config backup config management Security/ACL management DHCP Server ZBFW NAT NetFlow Standard Reporting Custom Reporting Customer User Portal Custom OIDs/MIBs Voice VOIP (VNQM)

PRIMARY TOOLS

- PRTG
- MERAKI MANAGEMENT PORTAL
- HP ARUBA CENTRAL
- NINJA RMM (DESKTOP)
- Rapid Fire Tools - LAN

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BUSINESS SELECT
BY GLOBAL ONSITE

BUSINESS SELECT MANAGED HARDWARE - MCPEAAS

1. BUSINESS SELECT INCLUDES:
 - a. HARDWARE IN AN OPEX MODEL
 - b. DEVICE CONFIGURATION
 - c. PRE-RACKED OPTIONS
 - d. ONSITE INSTALLATION& UPS PROTECTED
 - e. ONSITE AND REMOTE TESTING & TURN UP
 - f. REMOTE 24X7X365 PROACTIVE MANAGEMENT
 - g. INCIDENT,PROBLEM,CHANGE MANAGEMENT
 - h. PATCH AND VERSION CONTROL
 - i. 7X24X365 CENTRALIZED CASE MANAGEMENT
 - j. WARRANTY MANAGEMENT WITH NBD REPLACEMENT OF PARTS

2. BUSINESS SELECT BENEFITS:
 - a. PURPOSE BUILT SOLUTIONS
 - b. PROVISIONED, CONFIGURED, PRE-RACKED
 - c. PROTECTED BY UPS
 - d. FULLY MANAGED
 - e. OPEX HARDWARE
 - f. LIFT AND SHIFT

External Penetration Test Questionnaire

This questionnaire is used in determining the scope and parameters for an external penetration test or external vulnerability assessment.

Company Name:			
Prepared by:		Date:	

I. Point of Contacts

Name	Title	Phone #	Email	Notify before testing?

II. Scope of Testing

Network Ranges

IP Address Range	Description	Number of "live" hosts

Network Targets

IP Address	Type (server, router, firewall, etc.)	DNS name

External Penetration Test Questionnaire

Website Targets for Web Application Pen Testing if applicable

Website URL or IP Address	Platform (Apache, IIS, etc.)	Authentication Required?

External Penetration Test Questionnaire

III. Conditions of Testing

Item	Response
<p>Are there specific dates/times that testing should be conducted within?</p> <p style="padding-left: 40px;">If answer is yes, please detail the specific timeframes.</p> <p style="padding-left: 40px;">If answer is no, the default timeframe we conduct tests is regular business hours (8 AM – 6 PM EST)</p>	
<p>Are any IPS (intrusion prevention system) solutions or similar in place that would filter or block a vulnerability scan?</p> <p style="padding-left: 40px;">If answer is yes, how is this to be handled?</p> <p style="padding-left: 40px;">(ex. BAE IP address will be whitelisted, IPS will be left on, etc.)</p>	
<p>Are there any targets in scope that have been known to react adversely to vulnerability scanning or pen testing in the past?</p> <p style="padding-left: 40px;">If answer is yes, how are these targets to be handled?</p>	
<p>Are any of the targets in scope hosted in a third party network? (ex. AWS, Rackspace, etc.)</p> <p style="padding-left: 40px;">If answer is yes, does the third party provider require authorization or notification prior to testing?</p>	
<p>Below only applicable for website testing</p> <p>If there any form fields in the website(s) being tested that can result in emails being generated to someone in the company?</p> <p style="padding-left: 40px;">If answer is yes, is CAPTCHA utilized for form entry?</p> <p style="padding-left: 40px;">(ex. marketing or support sites typically have forms where visitors can request information, sign up for newsletters, etc.)</p>	
<p>Below only applicable for website testing</p> <p>Are there authenticated tests to be performed on the website(s)?</p> <p style="padding-left: 40px;">If answer is yes, please detail what type of authentication the website requires. (ex. user/password, one time PIN/code, etc.)</p>	

Internal Penetration Testing Questionnaire



This questionnaire is used in determining the scope and parameters for the penetration test

Company Name:			
Prepared by:		Date:	

I. Point of Contacts

Name	Title	Phone #	Email

II. Conditions of Testing

Item	Response
Are there any targets in scope that have been known to react adversely to vulnerability scanning in the past? If answer is yes, how are these targets to be handled?	
Are any of the targets in scope hosted in a third party network? (ex. AWS, Rackspace, etc.) If answer is yes, does the third party provider require authorization or notification prior to testing?	
Are vulnerability scans restricted to a certain date/time? If answer is yes, what are the allowed scanning windows?	
How Many User/Endpoints on the Network that is in-scope for testing?	
How Many Servers are on the Network that is in-scope for testing?	
Do you have any cloud environments with assets that will be part of scope? If so please list all cloud environments that are in-scope.	

III. Network Ranges

List all of the internal network ranges/subnets in the environment and the approximate number of live IP addresses within each range.

Discovery scans will be performed on these ranges as part of the assessment which includes ping seeps and port/service scans. Vulnerability scans will only be run on those targets detailed in the next sections.

IP Address Range / Subnet	Description	Number in use

**SERVICE ORDER ATTACHMENT
STATEMENT OF WORK**

S-266-2431 EXTERNAL PENETRATION TESTING

1 Overview

This Statement of Work (“SOW”), with any appendices included by reference, is part of any agreement which incorporates this document by reference.

1.1 Service Summary

The purpose of the External Penetration Testing (the “Service”) is to identify the feasibility of an attack on, and determine the extent of impact of a successful exploitation of, Internet-facing systems controlled by Customer. The testing will employ intrusion analysis and testing methodologies to determine this. The process will mimic typical attacker techniques and actual attempts to exploit identified vulnerabilities. SILVERSKY consultants will meet with key members of the Customer’s staff to determine the scope and ‘rules of engagement’ before performing this testing. This preliminary range-setting includes clarifying or determining specific aspects such as the extent and depth of testing, notification requirements, and testing. The testing is performed remotely from SilverSky offices. Typically, there is minimal interaction required of the Customer after the initial range-setting meeting.

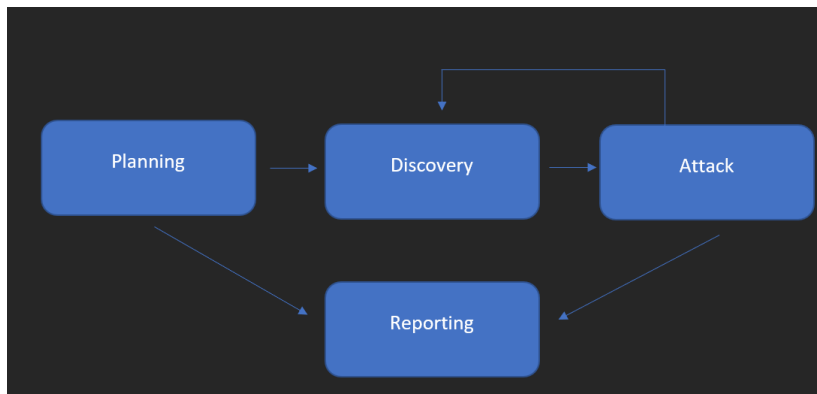
Project Deliverables:

- Comprehensive Report

1.2 Phases of Penetration Testing

Phases of penetration testing activities include the following:

- Planning – Customer goals and rules of engagement (RoE) obtained
- Discovery – Perform scanning and enumeration to identify potential vulnerabilities and exploits
- Attack – Confirm potential vulnerabilities through exploitation and perform further enumeration
- Reporting – Document all found vulnerabilities and exploits, failed attempts and company strengths



1.3 Project Summary

SilverSky will undertake the following primary tasks, subject to modification or extension based on the investigation findings.

1. Kick-off Meeting

2. Reconnaissance (Passive / Active)
3. Scanning and Enumeration
4. Exploitation and Vulnerability Validation
5. Analysis of Findings
6. Draft Report and meeting on Initial Findings
7. Comprehensive Report

2 Scope

2.1 SilverSky Obligations:

Kick-off Meeting - Meet to discuss and agree on customer goals and the rules of engagement for the project. This includes project scoping (determining the target systems to be included in the testing), testing style (white box, black box or grey box testing), the timeframe for testing, the extent to which system exploits can be performed, and procedures to follow should any issues occur during the testing. Any additional precautions or provisions are also considered before testing.

Reconnaissance - Use a variety of passive reconnaissance techniques including Open Source Intelligence (OSINT) to gather publicly accessible information about the target systems and understand the target environment. Active reconnaissance will also be performed to identify the types and versions of systems and applications in use on internet facing assets. This includes port and service scans, fingerprinting and enumeration of systems.

Scanning and Enumeration - Assess the integrity and overall level of external security of critical network components such as servers and devices. SILVERSKY performs vulnerability scans using tools that are continually updated and contain checks for thousands of known vulnerabilities and exploits.

1. **Host Discovery** - Automated and manual probing of targeted IP addresses and network blocks in scope to determine which addresses are connected to live systems and responding. This includes port scanning for well-known TCP and UDP ports which can reveal open ports and services running on the in scope devices.

2. **Run vulnerability assessment tools** – Perform vulnerability scan against targets in scope to identify known vulnerabilities.

3. **Enumeration** – Carry out enumeration techniques to get a complete picture of the targets using information gathered during the reconnaissance phase. This includes identifying valid user accounts or systems with security weaknesses to uncover potential attack vectors.

Exploitation and Vulnerability Validation – Attempt to prove the ability to exploit a given vulnerability, through validation that vulnerability could be successfully exploited. Exploitation of identified vulnerabilities could lead to a breach of the external network allowing internal network access. This phase includes manually validation of vulnerabilities identified in the Scanning and Enumeration phase to eliminate false positives. Manual checks also uncover vulnerabilities not identified by the assessment tools. SILVERSKY processes and techniques will vary significantly depending on the type of weakness identified and may include activities such as testing whether the system is exposed to sending malformed URLs and input on a website form, or connecting to management services using default or cracked credentials, among others. SILVERSKY will perform testing only according to the agreed-upon rules of engagement.

Analysis of Findings Phase – SilverSky will compile and analyze the data generated from the assessment tools and manual checks and categorize vulnerabilities by severity, depending on the potential impact each can have in the affected network. This analysis is the basis for recommendations to potentially address risk associated with the vulnerabilities.

2.2 Deliverables

At the conclusion of the assessment, SilverSky will provide a comprehensive report composed of an executive summary and a detailed findings section. Customer will have an opportunity to review drafts of the report and SilverSky will deliver a final version after joint review with Customer.

Executive Summary - The executive summary summarizes the results of the assessment. It is intended for upper management and board of directors and includes:

- Overview of assessment results
- Itemization of the risk ratings for each area reviewed during the assessment
- Key findings and recommendations

Detailed Findings - The detailed findings section describes the assessment results in detail. It is intended for management, administrators and other operations personnel and includes:

- An itemized listing of individual vulnerabilities
- A description of each vulnerability
- the severity of the threat likely posed by each vulnerability
- Potentially affected resources
- Recommendations for remediation

2.3 Out of Scope

Any activity not explicitly included in this SOW is considered out of scope. In the event that Customer requests additional services, such services will be the subject of a change request.

3 Customer Obligations and Assumptions

Services, fees and work schedule are based upon the assumptions, representations and information supplied by Customer. Customer's fulfilment of these responsibilities is critical to the success of the engagement.

3.1 Customer Obligations

- **Project Liaison** - Designate an authorized representative to authorize completion of key project phases, assign resources and serve as project liaison.
- **Access** - Ensure SilverSky consultants have access to key personnel and data requested.
- **Resources** - Furnish SilverSky with Customer personnel, facilities, resources and information and perform tasks promptly.
- **Cooperation** - Ensure all of Customer's employees and contractors cooperate fully with SilverSky and in a timely manner. SilverSky will advise Customer if increased Customer participation is required in order for SilverSky to perform the Service under this SOW.
- **Documentation** – Deliver in a timely fashion all documentation requested by SilverSky including Customer's security policies, network diagrams, server listings, and procedures.

3.2 SILVERSKY Assumptions

- Customer will provide SilverSky with reasonably requested information upon which SilverSky can rely to be current, accurate, and complete.
- Customer will provide access to Customer personnel who have detailed knowledge of Customer security architecture, network architecture, computing environment, and related matters.
- Customer will provide access to Customer personnel who have an understanding of Customer's security policies, regulations and requirements.

- Customer will evaluate SilverSky deliverables and immediately notify SilverSky of any perceived problems or issues with SilverSky obligations.
- SilverSky will immediately notify Customer of any perceived problems or issues regarding Customer obligations.
- Customer is responsible for any additional costs if SilverSky is unable to perform the Service due to Customer’s delay or other failure to fulfill its obligations under this Statement of work.

1 PROJECT PARAMETERS

1.1 Project Scope

The scope of the project is based on the above description with the additional details listed as follows:

Project Component	Parameter(s)
Project Start Date	Typically within 30 days of Effective Date
Project Duration	Approximately 1-3 weeks, subject to Tier level and project variables
Project Scope Exclusions	Exclusions – Internal and Web Application Testing unless contracted under a separate agreement
Project Scope Tier 1	Project is limited up to 10 external IP addresses and up to 15 hours of testing
Project Scope Tier 2	Project is limited up to 25 external IP addresses and up to 30 hours of testing
Project Scope Tier 3	Project is limited up to 50 external IP addresses and up to 50 hours of testing
Project Scope Tier 4	Project is limited up to 100 external IP addresses and up to 70 hours of testing

1.2 Location and Travel Reimbursement

The Service defined in this SOW does not require onsite participation by SilverSky staff at Customer location(s).

1.3 Acceptance

Delivery of all stated project deliverables will constitute acceptance of services provided under this SOW.

1 Overview

This Statement of Work (“SOW”), with any appendices included by reference, is part of any agreement which incorporates this document by reference.

1.1 Service Summary

The purpose of Internal Penetration Testing (the “Service”) is to identify the feasibility of an attack and to determine the extent of impact of a successful exploitation of internal systems against one or more realistic objectives in an assumed breach scenario. The testing will employ intrusion analysis and testing methodologies to test the vulnerability of specific Customer assets to malicious activities. The process will mimic typical attacker techniques, including actual attempts to exploit identified vulnerabilities from a foothold within the network. SilverSky consultants will meet with key members of Customer’s staff to determine the scope and ‘rules of engagement’ for performing the testing. This includes clarifying or determining specific aspects such as the objective and target(s) of the test, notification requirements, and the timing of testing. The Customer will provide SilverSky with initial access to the internal network to simulate an assumed breach scenario as part of this assessment.

Project Deliverables:

Comprehensive Report structured as follows:

An executive summary outlining at a business level the review conducted, the key issues found and the business impact of any vulnerabilities discovered

Narrative descriptions of the scope and approach of the testing done

Assessment information including the environment description, narrative, key findings (including severity, description, affected hosts, recommendation, references and evidence)

1.2 Phases of Penetration Testing

Phases of penetration testing activities include the following:

- Planning – Customer goals and rules of engagement (RoE) obtained
- Discovery – Perform scanning and enumeration to identify potential vulnerabilities and exploits
- Attack – Confirm potential vulnerabilities through exploitation and perform further enumeration
- Reporting – Document all found vulnerabilities and exploits, failed attempts and company strengths

1.3 Project Summary

SilverSky will provide the following primary tasks, subject to modification or extension based on the engagement:

1. Kick-off Meeting
2. Reconnaissance (Passive / Active)

3. Scanning and Enumeration
4. Exploitation and Vulnerability Validation
5. Analysis of Findings
6. Draft Report and meeting on Initial Findings
7. Comprehensive Report

2 Scope

2.1 SilverSky Obligations:

Kick-off Meeting – Meet to discuss and agree on customer goals and the rules of engagement for the project. This includes project scoping (determining the target systems to be included in the testing), testing style (white box, black box or grey box testing), the timeframe for testing, the extent to which system exploits can be performed, and procedures to follow should any issues occur during the testing. Any additional precautions or provisions are also considered before testing.

Objective-setting - SilverSky will propose a number of objectives according to Customer's size, industry vertical, and potential adversaries in the threat landscape. Customer may accept SilverSky's proposed objectives or may request alternative objectives. SilverSky will accept alternative objectives that SilverSky considers reasonable. Additional fees and a Change Order may be required if the proposed alternative objectives materially impact the scope of the engagement.

Primary Objectives - These objectives are the critical success factors for the goal-based penetration test. If these objectives are completed, the test is considered a success.

Secondary Objectives - These objectives are considered 'stretch goals' to be attempted once the primary objectives are completed. SilverSky will pursue secondary objectives SilverSky considers reasonably possible in the time allocated for the project, not to exceed the limits stated in the applicable tier below.

The Primary and Secondary Objectives defined will be assessed by SilverSky to ensure they are 'SMART' (Specific, Measurable, Achievable, Reasonable, Time-Bound) prior to the parties' agreement on the objectives to be completed under this SOW. Two examples of potential objectives are:

Domain Admin - With credentialed access to Customer network, elevate privileges to the point where the SilverSky testing team has access to or control of an account in the 'Domain Admins' group on Active Directory in the Customer domain before the end date of the test.

Email Access - With credentialed access to Customer network, gain access to the mailbox of USER@CUSTOMER.COM and send an email to the project liaison before the end of the test.

In some cases, Customer may be required to make minor changes to its environment to allow the test to be conducted without disruption to Customer's operations. For example, if Customer chooses the 'Email Access' objective, SilverSky recommends creating and properly provisioning a new mailbox for the duration of the test, rather than using an actual employee mailbox. SilverSky may use both manual and automated toolsets as part of this assessment which may require changes to the customer environment as part of the setup and configuration of the toolsets.

Security Testing Phase - Steps taken may include:

A) Information Gathering & Reconnaissance

SilverSky may gather information about the target for potential use in later phases or for attack positioning. This might include personal information (for phishing and social engineering), technical information (for exploitation

and vulnerability identification), and/or physical information (for physical intrusion). Information gathered during this phase will support the testing and will be included in the report to the extent that SilverSky believes it is pertinent to the narrative. (This phase is not a replacement for a full open-source intelligence assessment.)

B) Scanning and Enumeration

With an initial foothold on the network, SilverSky will perform scanning and enumeration to identify potential vulnerabilities and attack vectors in an effort to move laterally through the network and identify potential opportunities for privilege escalation. This could involve identifying unpatched software or systems, weak security controls or misconfigurations,

C) Attack Execution, Network Traversal & Escalation

Following the Scanning and Enumeration phase, SilverSky conducts initial actions to traverse the Customer's network and exploit vulnerabilities on the target (both technical and non-technical) within the boundaries of the scope previously agreed upon by the parties. Lateral and vertical movement takes place within Customer's network to locate key systems and escalate access and privilege levels. Persistence via multiple routes into and out of the network may be established.

D) Actions on Target & Data Exfiltration

Agreed-upon actions are executed once the key targets have been located. Such actions may include: (i) compromise of assets; (ii) interception of key information; or (iii) network positioning to allow for disruption, degradation, or destruction, alongside exfiltration of any target data or assets.

It may become necessary at various points during the Security Testing phase to simulate certain activities to avoid business disruption or to keep within timescales. For example, if SilverSky identifies encrypted data it estimates could be decrypted in a reasonable time, SilverSky may ask Customer to decrypt the data.

If SilverSky identifies a significant issue during the test, SilverSky will stop to identify the issue and its potential outcome. For example, should SilverSky detect a vulnerability that provides the ability to gain access to a host, application, or service, Customer will be given the choice of the potential outcome based upon SilverSky leveraging the exploit or Customer providing the same level of access without exploitation.

E) Analysis of Findings Phase

SilverSky will compile and analyze the data generated from the testing. Then SilverSky will categorize findings by severity - based on the potential impact each can have. This analysis is the basis for recommendations to potentially address risk associated with the findings.

2.2 Reporting

At the conclusion of the assessment, SilverSky will provide a comprehensive report. The report will include three main sections: (i) an executive summary, (ii) a narrative, and (iii) a detailed findings section. Customer will have an opportunity to review drafts of the report and SilverSky will deliver a final version after joint review with Customer.

Executive Summary - The executive summary summarizes the results of the assessment. It is intended for upper management and boards of directors and includes:

- Overview of assessment results

- Itemization of the risk ratings for each area reviewed during the assessment
- Key findings and recommendations

Narrative - The narrative details the major events and findings discovered during testing. It is interspersed with technical detail and analysis.

Detailed Findings - This section describes the assessment results in detail. It is intended for management, administrators, and other operations personnel and includes:

- An itemized listing of individual vulnerabilities
- A description of each vulnerability
- The severity of the threat likely posed by each vulnerability
- Potentially affected resources
- Recommendations for remediation

2.3 Out of Scope

Any activity not explicitly stated in this SOW is considered out of scope. In particular, the Service does not include any testing of Customer's external (public-facing) assets and does not include a comprehensive vulnerability assessment. If Customer requests additional services, such services will be the subject of a change request or additional SOWs, depending on the nature of the Customer requests.

3 Customer Obligations and Assumptions

Services, fees, and work schedule are based upon the assumptions, representations and information supplied by Customer. Customer's fulfilment of the obligations listed below is critical to the success of the engagement.

3.1 Customer Obligations

Project Liaison - Designate an authorized representative to authorize completion of key project phases, assign resources, and serve as project liaison. During the test, the Project Liaison or a nominated representative should be available at all times to support the test. If the liaison is not available to answer questions or provide technical assistance, it may affect the ability of the team to conduct the test within the allowed time.

Access - Ensure SilverSky consultants have access to key personnel and data requested

Resources - Furnish SilverSky with Customer personnel, facilities, resources, and information and perform assigned tasks promptly

Cooperation - Ensure all Customer employees and contractors cooperate fully with SilverSky in a timely manner. SilverSky will advise Customer if increased Customer participation is required in order for SilverSky to perform the Service under this SOW.

Documentation - Timely delivery of all documentation requested by SilverSky including Customer's security policies, network diagrams, server listings and procedures

Scheduling - SilverSky will contact Customer to agree a start date. Once agreed, if Customer needs to change the scheduled start date this must be done at least two weeks (14 days inclusive) prior to the first day of the engagement. Any change to the dates within two weeks (14 days inclusive) of the start date may result in effort being forfeited if

SilverSky Proprietary

SilverSky cannot reassign committed resources to other customer work. Customer will be responsible for any non-refundable travel and lodging already booked, should travel have been agreed upon.

3.2 SilverSky Assumptions

Customer will provide SilverSky with reasonably requested information upon which SilverSky can rely to be current, accurate and complete.

For engagements conducted at Customer's site, Customer will provide SilverSky personnel with a workplace that meets industry standard health and safety requirements along with access to network and power.

Customer will provide access to Customer's personnel who have detailed knowledge of Customer's security architecture, network architecture, computer environment, and related infrastructure.

Customer will provide access to Customer's personnel who have an understanding of Customer's security policies, regulations, and requirements.

Customer will evaluate SilverSky deliverables and notify SilverSky of any perceived problems or issues with SilverSky obligations within two weeks (14 days inclusive) of the comprehensive report delivery.

SilverSky will promptly notify Customer of any perceived problems or issues regarding Customer obligations.

Customer is responsible for any additional costs if SilverSky is unable to perform the Service due to Customer's delay or other failure to fulfill its obligations under this Statement of Work.

4 Project Parameters

4.1 Project Scope

The scope of the project is based on the above description with the additional details listed as follows:

Project Component	Parameter(s)
Project Start Date	Typically within 30 days of Effective Date
Project Exclusions	Web Application Testing and External Penetration Testing unless contracted separately
Project Duration	Approximately 2-3 weeks, depending on Tier level and subject to project variables
Project Testing Scope Tier 1	Project is limited to up to 50 internal IP addresses and up to 20 hours of testing
Project Testing Scope Tier 2	Project is limited to up to 100 internal IP addresses and up to 30 hours of testing
Project Testing Scope Tier 3	Project is limited to up to 250 internal IP addresses and up to 40 hours of testing
Project Testing Scope Tier 4	Project is limited to up to 500 internal IP addresses and up to 50 hours of testing
Project Testing Scope Tier 4	Project is limited to up to 1000 internal IP addresses and up to 60 hours of testing

SilverSky Proprietary

All penetration testing services are performed as time-bounded exercises utilizing skilled and experienced consultants following our standard, repeatable methodology.

Penetration testing is an active assessment of a defined network, system or application. Impact on Customer’s normal business operation is expected to be minimal. However, given the nature of the assignment, SilverSky makes no representations or covenants regarding actual consequences that may result from the testing. Should either SilverSky or Customer suspect that the testing has caused an issue, all work will be halted until such time as it has been resolved or the penetration testing been ruled out as the cause.

4.2 Location and Travel Reimbursement

The Service defined in this SOW is performed remotely

On occasion testing may require onsite participation by SilverSky’s staff at Customer location(s).

For Customer-approved onsite participation, Customer will be invoiced for all actual SilverSky’s staff travel and living expenses associated with all onsite visits. An administration fee of ten percent (10%) of all travel and living expenses will be billed to Customer in the event Customer requires an itemized statement of such expenses.

Location	Scope of Work

4.3 Acceptance

Delivery of all stated project deliverables will constitute acceptance of services provided under this SOW.